



Training & Placement Cell

Dr. A.P.J. ABDUL KALAM UNIVERSITY, INDORE

Date : 15th March, 2023

Visit of KIA Motors Limited for hiring our UG and PG Students



We as an organization is putting up a proposal for campus recruitment to hire graduates or fresher for our company. We would like you to arrange the Drive asap.

Details are given below mentioned.

Qualification:

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Graduation/ PG (Fresher)

Responsibilities:

1. Responsible for sales target achievement.
2. Conducting Marketing Events.
3. Ensuring Customer satisfaction leading to higher conversion.
4. Ability to build a strong rapport with consumers.
5. Required to have thorough knowledge about products as well as field customer queries
6. Creating referrals and leads.
7. Curating personal marketing plan to ensure targets are achieved.
8. Conduct market research to identify selling possibilities and evaluate customer needs.
9. Set up meetings with potential clients and listen to their wishes and concerns.

Competencies:

1. Thorough understanding of marketing and negotiating techniques
2. Fast learner and passion for sales
3. Self-motivated with a results-driven approach

4. Aptitude in delivering attractive presentations

We await your corporation and response

Thanks & Regards
Neha Gour
Manager – HR
626262611

Regards,

ANIL MISHRA
(Training & Placement Officer)